

Infini Innovation

Pty Ltd



Infini Innovation (Pty) Ltd
Eskom vendor number: 11085895
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Reg. No. 2017/358047/07

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EXECUTIVE SUMMARY

Infini Innovation was conceptualised by its founder in order to address the lack of transformation and transferral of skills in the services industry by women lead enterprises more specifically the specialised services and skills required and involved in the Conveyor Belt Services, Specialized supplies, Steelworks, Earth Moving Equipment, Metal fabrications, Labour Hire and heavy-duty equipment segments respectively. The field was ready for an effective boutique service provider were approached to share our vision and drive the initiative forward. We seek to become the leading Mechanical Services Provider in Africa by constantly offering innovative products and the best services to our clients. Using our global network to offer superior services, applying our teams collective minds to constantly develop and adapt to global standards while using African traditions.

Infini Innovation is a majority black women owned Mechanical solutions, Conveyor Belt Services, specialized supplies, steelworks, metal fabrications, Labour Hire and services provider, focusing on both developed and developing businesses that require unique solutions to optimise their capital.

We source and manage various risk solutions and mitigation techniques such as turnkey heavy duty purchasing and leasing for our clients in the **mining, petrochemical and construction industries**.

In a rapidly changing legislative environment, we provide the most innovative, cutting edge solutions to ensure that our clients maximise the employment of assets and we can offer flexibility and sound advice on legacy structures.

Our partners are “best of breed” companies in the industry, sharing our philosophy that the cash resources of quality mines and construction firms should be optimised.

Infini Innovation and its carefully selected partners have a diverse portfolio consisting of mining and construction firms (including well-known JSE listed companies) in the following fields:

Ferro Metals, Coal, Gold, Diamond, Fluorspar, Sand & Quarry, Granite & Rock Crushing

We pride ourselves on our experience, knowledge and ability to deliver and can assist construction firms and mines with quality services to meet it's obligations, regardless whether such obligations are newly called or form part of existing arrangements. We also have the capacity to facilitate the annualising of risk due to the strength of our partnership which have adopted Infini Innovation for a women empowerment development program.

More than 30 years' experience in all aspects of commercial business including complex engineering and manufacturing. Another key area of expertise is the structuring of Alternative Risk Transfer models for our corporate through strategic collaborations such as our relationship with Ukhula Africa Group which is an enterprise development aggregator of Southern Palace Group through their incubation programme. We have an admitted advocate, Certified Financial Planner (CFP), as well as Engineers with 35 years' experience in Industrial works whom are well equipped to assist our organisation with various complex application procedures.

A team of qualified, dedicated staff members supports the Chairwoman and CEO with substantial experience in commercial industry.

WHY INFINI INNOVATION

Experience & expertise

Unrivalled experience in manufacturing, heavy duty equipment and other industrial industries not only in an academic manner but practice too. Learning and adapting to global standards of risk management innovation keeps our services up-to-date with new global trends and exposure to changing environments and conditions ensure we meet all international requirements of standard. Being part of the Infini Innovation gives access to structures internally and externally that have been perfected over the last 35 years.

Knowledge sharing

Infini Innovation confirm that we are committed to sharing our related knowledge with you. Especially that of our extensive experience servicing clients such as Mechanical solutions, Conveyor Belt Services, specialized supplies, steelworks, metal fabrications, Labour Hire, services provider and Earth Moving Equipment. We want you to be an informed and integrated part of the delivery process. We will supply you with the relevant information and tools you need to engage your partners, suppliers and shareholders with confidence.

Supporting your procurement

Infini Innovation anticipates you will be in discussion with various parties ranging from sub-contractors to equipment manufacturers, all of which will be offering different variants of their technology. Through our extensive benchmark data and market research on emerging equipment and technologies we can offer meaningful advice on the viability through a comparative financial request and market perception of all the major equipment suppliers including the available coverage, likely deductibles and insurance cost.

We are mindful that what a manufacturer considers as proven technology is often different to the insurance markets perception of a proven technology.

INFINI INNOVATION TEAM

Selected for knowledge and experience

Our goal is to be a valued professional advisor working closely with you to achieve successful financial planning and a mutually beneficial relationship. This will be achieved through a motivated and experienced team who will work hard to build close relationships with the risk and financial partners within your organisations.

We encourage regular and open dialogue on all issues. Our multi-layered service platform and dedicated approach to stewardship ensure we deliver an unparalleled level of service year after year that is based upon set key performance indicators of importance to you.

Infini Innovation has a very diverse pool of depth which enables us to select only those individuals that are suitable to your requirements. To create our strongest team, we have selected individuals with blended skill sets including:

- Having experience of project finance transactions and financial management.
- Understanding contractual risk allocation
- Having experience generated by “grey hair”, in some cases over 40 years
- Have the aggression of female leadership to set competitive terms and out-of-the-box thinking
- Local knowledge on manufacturing and heavy duty equipment
- Masters in negotiation, communication and arbitration

- Understand the markets perception of different industry related risks and shortcomings thereof

Each person has been handpicked for the relevant experience, expertise, enthusiasm, and level of commitment they will bring to the account, for their track records of “right first time” service delivery and an ability to think laterally around risk and service issues.

Team Structure

A strong, unified service team and effective teamwork are vital to ensuring we deliver our services to you in an efficient, effective and proactive manner. Our team combines technical expertise, industry knowledge and creative thinking to ensure we meet and exceed your expectations.

Jan Horn:

Jan joined the risk management industry 10 years ago after matriculating and has gained comprehensive industry experience in almost all aspects of the business, notably in terms of specialist product knowledge, off-balance sheet insurance structuring, underwriting and claims management. Jan is responsible for all the underwriting and renewal negotiations, including selective portfolio management. Since completion of Wealth and Financial management qualifications and is currently completing a degree in Risk management.

Lebo Nkoana:

Lebo has extensive experience in Business Development, having previously worked on both the retail space and construction industries. He has worked primarily on capital raising, BEE transactions and M& A transactions in these sectors. Immediately prior to becoming CEO of UAG. His focus in the financial services particular, acquisition and strategies in the industry.

Thabang Mazibu;

Thabang is a Process Engineer Nedbank Group Technology Business Cluster, his role is key in providing leadership and Service Excellence solutions across various projects within the banking space. Thabang has spent 10 years in banking with humble beginnings as a Home loan consultant he worked his way up the corporate ladders and qualified with B.A in Economics and Diploma in Business administration and Management.

Mpho Mothapo:

Mpho is a serial entrepreneur with a masters degree in IT and MBA from WITS. His been involved in companies like Multimatics, Technical Consulting, Omega-Cretemixa and Seriti SBT on director level. His expertise for consulting in the banking and treasury space give him the way with all's to be a member of the dream team.

Simon Mahlangu:

Simon is a young, emerging business developer of Genrec Engineering a subsidiary of Southern Palace Group who has accumulated vast experience through his exposure within larger reputable investment holding companies in Southern Palace Group where he was mainly responsible for Risk management, strategy and new business development. He was responsible for strategy at Southern Palace Group including negotiation and structuring of new investments as well as co-managing all commercial affairs of existing portfolio assets.

INFINI INNOVATION CREDENTIALS

Infini Innovation and its partners have collectively built a trophy cabinet of clients that have benefited from the full spectrum of services provided over the past years. Some of the services were “once-off” or expired and others current and still operative.

SERVICE METHODOLOGY

We will exceed your service expectations

Infini Innovation provides an unrivalled range of specialist manufacturing and industrialization



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services. Organisational specialists work alongside insurance, financial, engineering and loss protection experts to provide a comprehensive approach to our clients' holistic needs.

We have developed a core scope of services based upon our experience of supporting the development and placement phases of projects.

Roles will be allocated and lines of communication established to make sure we have the right number of people with the right skill sets conversing with you at the right time in the right place.

We will listen to what you want and where you want it, being flexible to the local and international blend of resource and services.

Proposed Scope of Services

Our draft scope of services which will form a part of our Client Service Agreement and includes all those items required to deliver projects on time and on budget from a time value perspective.

We prefer to think of ourselves as external risk managers that are able to look at your operations from an unbiased holistic approach and advise which risks to transfer to an comprehensive company like Infini Innovation and which to manage internally.

We want to be seen as hands on and where necessary will visit sites and do inspections in order to report to our clients the findings and decide on solutions together.

Where there are sub-contractors involved we will ensure they are adequately covered to mitigate any transfer of liability or consequential loss on your site that could have a negative impact or prejudice your cashflow or delivery expectations.

Our main focus is to protect our clients' interests and identify all probabilities before it is too late.